OUT / PARTNER CONVERSATIONS / 026

06 OCTOBER 2026 · CONCEPT

To Farhan Shaikh
General Manager, Saffron Tide
Mumbai · fictional venue partner

Let's make your quiet hours a little less quiet.

Dear Farhan,

A good night starts well before the first guest arrives. It starts with a clear floor, a host who can see what's coming, and an offer that fills the tables you actually have free.

Outpass Host brings the floor, reservations and waitlist into one view. TablePay applies the right slot offer at the table, lets guests choose their service charge, and handles the split with their friends.

Our proposed partner model is simple: ₹0 to list, 4% per TablePay bill, and settlement at T+1. These are illustrative terms for a fictional concept; no agreement or payment is created by this letter.

We would love to walk through the prototype with your team and hear what would make a busy Friday easier.

Until the next good night,

Ira

Ira Deshpande
Co-founder & CEO
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